

Maintain a digital record of critical documents

! Dispatch & E-Tickets

- Capture electronic signatures from a smartphone or tablet at beginning and end of job
- Require employees to complete and attach pre-job inspection, site safety, and other checklists before moving to next stage of the job
- Dispatch can view E-Ticket status in real-time view
- Use E-Tickets in offline mode when out of cellular and Wi-Fi range
- Tickets are stored in the database and cannot be lost like paper tickets
- Verify employee location with geo-tracking when capturing signatures and time stamps



- Attach pertinent documents to E-Tickets – lift plans, permits, and more
- Automatically email E-Tickets to customer when first and second signatures are captured

A screenshot of the 'Operator Ticket' mobile application interface. The form is titled 'Operator Ticket' and has tabs for 'Main', 'Checklist', and 'Hours & Miles'. The 'Main' tab is active. The form contains the following fields and sections:

- Stop Time** and **Check List** buttons.
- Signer's Name**: John Smith
- Date**: 1/4/21 9:32 AM
- By**: A signature box containing the handwritten signature 'John Smith'.
- Authorized Signature** label.
- Time Left Yard**: 8:00 AM
- Time Left Job**: 2:00 PM
- Time Arrived Job**: 9:29 AM
- Time Arrived Yard**: 3:30 PM
- Have Signed At End Of Day** button.
- A disclaimer: 'The above times are verified to be correct. This is not a time ticket. There have been no accidents involving any of the equipment.'
- ☒ **Worked Through Lunch**
- Signer's Name**: John Smith
- Date**: 1/4/21 9:33 AM
- By**: A signature box containing the handwritten signature 'John Smith'.
- Authorized Signature** label.

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! Terms & Conditions

- Single and multi-state T&C templates can be setup for various documents and defaulted based on company or yard, or manually selected
- PDF documents, such as quotes, rental agreements, delivery contracts, and more can be generated and emailed directly or through DocuSign to capture signatures
- Documents and files can be attached for easy look up and access
- Attach pertinent documents to E-Tickets – lift plans, permits, and more
- Automatically email E-Tickets to customer when first and second signatures are captured



←

Operator Ticket

Save

File Links

⋮

Main

Checklist

Hours & Miles

Terms & Conditions

THE INDIVIDUAL SIGNING HAS BEEN GIVEN AUTHORITY TO EXECUTE THIS AGREEMENT.

AS STATED BY LAW, THE LESSEE RECOGNIZES THAT ALL RIGGER, AND SIGNAL PERSONS, SHALL BE QUALIFIED PRIOR TO START OF ANY AND ALL OPERATIONS.

LINDEMIFICATION - To the fullest extent permitted by law, Lessee agrees to indemnify and save Lessor, it employees and agents harmless from all claims for death or injury to persons, including Lessor's employees, of all loss, damage or injury to property, including the equipment, arising in any manner out of Lessee's operation. Lessee's duty to indemnify hereunder shall include all costs or expenses arising out of all claims specified herein, including all court and/or arbitration costs, filing fees, attorney's fees and costs of settlement. Lessee shall be required to indemnify Lessor for Lessor's own negligence or fault, whether the negligence or fault of the Lessor be direct, indirect or derivative in nature. However, the Lessee shall not be required to indemnify Lessor for any claim caused by or resulting from the sole negligence or willful misconduct of the Lessor, the Lessor's agents, servants, or independent contractors who are directly responsible to the Lessor. The indemnification above shall not be limited in any way by any limitation on the amount or type of damage, compensation or benefits payable by or for the Lessee under workers' compensation acts, disability benefits acts, or other employee benefits acts. The Lessee's obligations hereunder shall further not be limited by the amount of its liability insurance and the purchase of such insurance for Lessor shall not operate to waive any of the above obligations. This provision is separate and distinct from any other provision or paragraph in this contract, including any provision or paragraph concerning partial indemnification or procurement of insurance. If any word, phrase, or sentence of this paragraph or any other paragraph is declared invalid, then all other words, phrases, or sentences of all paragraphs of this contract shall stand. If this paragraph or any other paragraph is declared invalid, then all other paragraphs of this contract shall stand.

2. INSURANCE - The Lessee agrees to purchase the following insurance coverages prior to the equipment's arrival on the job site. The Lessee shall procure the following coverages for Lessor: a) worker's compensation and employer's liability insurance, with limits of at least the statutory minimum or \$1,000,000, whichever is greater; b) primary non-contributory commercial general liability insurance on an occurrence basis, including bodily injury and property damage coverage with minimum limits of \$1,000,000 per occurrence and \$2,000,000, in the aggregate; c) excess/umbrella non-contributory insurance in the amount of at least \$5,000,000 and Lessee's primary and excess/umbrella policies must be endorsed so that they are primary and non-contributory to all of Lessor's insurance policies; d) inland marine/all-risk physical damage insurance, on a primary non-contributory basis, to cover the full insurable value of the equipment, including any boom or jib, for its loss or damage from any and all causes, including, but not limited to, overloading, misuse, fire, theft, flood, explosion, overturn, accident, and acts of God occurring during the rental term; e) the Lessor to be named as an additional insured on all liability insurance policies, including excess/umbrella policies (ISO Form CG 20 10 10 01 and ISO CG 20 37 10 01 must be used), and Lessee shall provide all insurance certificates to Lessor when requested; f) all of Lessors', and anyone Lessor is required to insure, policies are excess over all of Lessee's policies. To the extent that the Lessee may perform under this lease without obtaining the above coverages, such an occurrence shall not operate, in any way, as a waiver of the Lessor's right to maintain any breach of contract action against the Lessee. The Lessee understands that this waiver shall bind its insurers of all levels, and agrees to put these insurers on notice of this waiver and to have any necessary endorsements added to the insurance policies applicable to this lease.

3. OPERATION OF EQUIPMENT - Lessee agrees to use the equipment in accordance with the manufacturer's instructions and within the rated load capacity for such or similar equipment. Lessee agrees to employ only competent, experienced and reliable personnel to operate and maintain the equipment.

Lessee agrees to provide or otherwise select competent and experienced personnel to direct the operation of the equipment, in accordance with OSHA 29 CFR 1926.1428 signal person qualifications and Lessee further agrees that the standard of care and responsibilities will be in accordance with all American National Standards Institute (ANSI) and that ASME B30.5-2011 (and as amended) shall be used when operating the equipment, specifically Chapter 3-3 Operation, as well as the OSHA 29 CFR Subpart CC Cranes and Derricks in Construction sections 1926.1400 - 1926.1442.

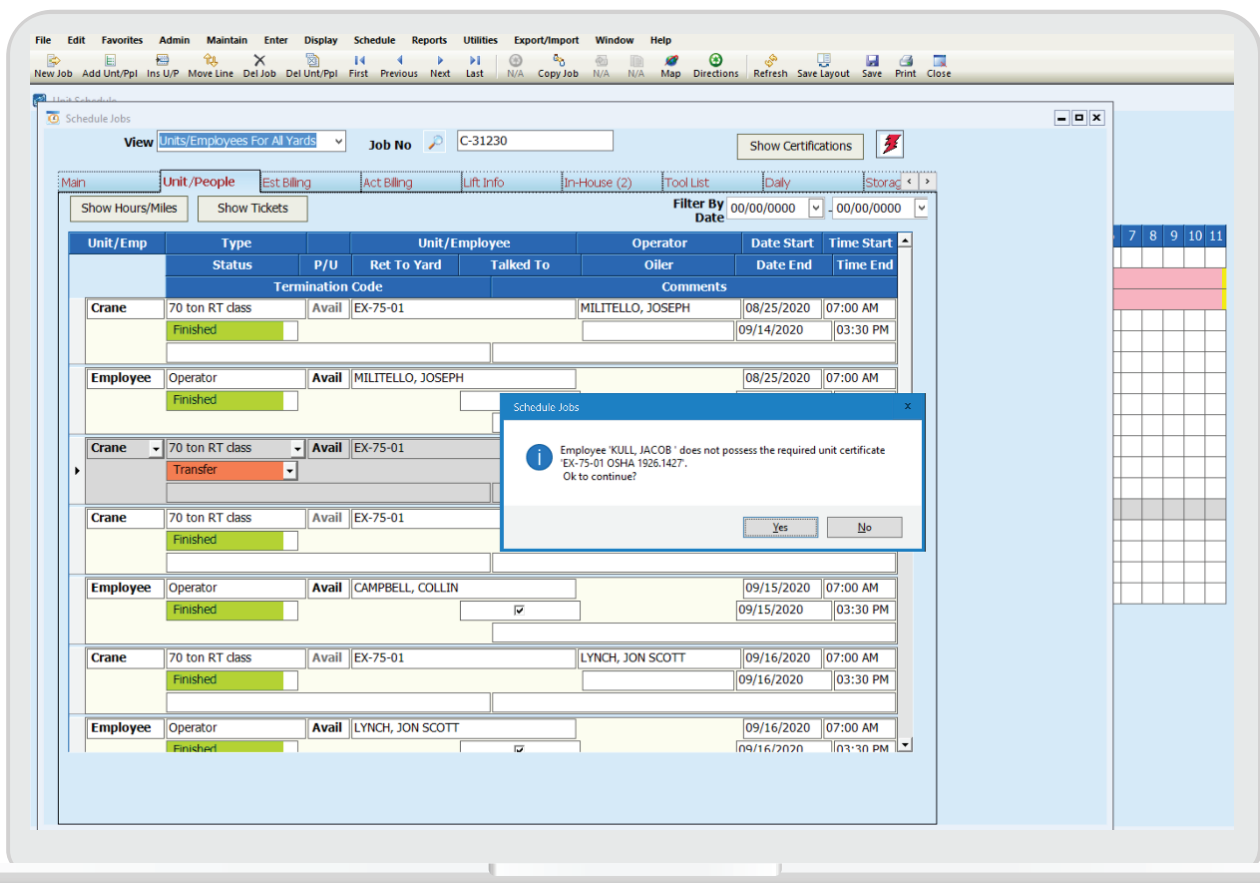
It is expressly agreed by and between the parties hereto that the equipment and all persons operating, repairing, or maintaining and assembling/disassembling the equipment are under the exclusive jurisdiction, supervision and control of Lessee under this lease. It shall be the duty of Lessee to give specific instructions and directions to all persons operating, repairing, and maintaining the leased equipment. Lessee specifically agrees that the Lessor has absolutely no control over any person operating or assisting in operating, repairing, or maintaining the leased equipment. Lessor may provide an operator with the equipment. Lessee may reject this operator; however, if operator is not rejected, the operator is under the Lessee's exclusive direction and control and is Lessee's agent, servant, and employee. The cost of any repair necessary to restore the equipment to said condition shall be paid by Lessee. Any time beyond the minimum term required to make such repairs shall extend the term of this agreement to include such reasonable additional repair time as is necessary under the circumstances. This agreement shall be interpreted according to the laws of the Lessor's location stated on the front page.

4. CONDITIONS -GROUND/POWERLINES/RIGGING - The Lessee hereby agrees that it will assume all responsibility for the ground or soil conditions in the area where the crane is to be stored, parked or operated. The Lessee shall perform or have performed all necessary inspections or testing to determine the nature of the ground or soil and its

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Certifications

- Require certifications for customers, job sites, and units to ensure the appropriate employees are assigned; with pop-up notifications of potential conflicts
- Employees can access their own certifications for verification through Atom



Maintain a digital record of critical documents

Audit Trail

- Coming due and past due certifications
- Engine hour and odometer meter history
- Power BI dashboards for service managers



← Operator Ticket

Save File Links

Main

Checklist

Hours & Miles

Section

Before Leaving Yard / Before Starting

Date

Tuesday, 1/5/21

Job No

C-29576

Ticket No

16614

Unit - Crane Daily Inspection

Completed

Deficiency

N/A

Operators Manual

Comments

1)

☒

☐

☐

Completed

Deficiency

N/A

Lights & Horn

Comments

2)

☒

☐

☐

Completed

Deficiency

N/A

Backup Alarm

Comments

3)

☒

☐

☐

Completed

Deficiency

N/A

Gauges

Comments

4)

☒

☐

☐

Completed

Deficiency

N/A

Brakes and Air System

Comments

5)

☒

☐

☐

Completed

Deficiency

N/A

Outrigger Float Pads

Comments

6)

☒

☐

☐

Completed

Deficiency

N/A

Tire Condition

Comments

7)

☒

☐

☐

Antifreeze and Coolant

Completed

Deficiency

N/A

Crankcase and Transmission

Comments

8)

☒

☐

☐

Completed

Deficiency

N/A

Hourmeter

Comments

9)

☐

☒

☐

Hourmeter is broken, not tracking

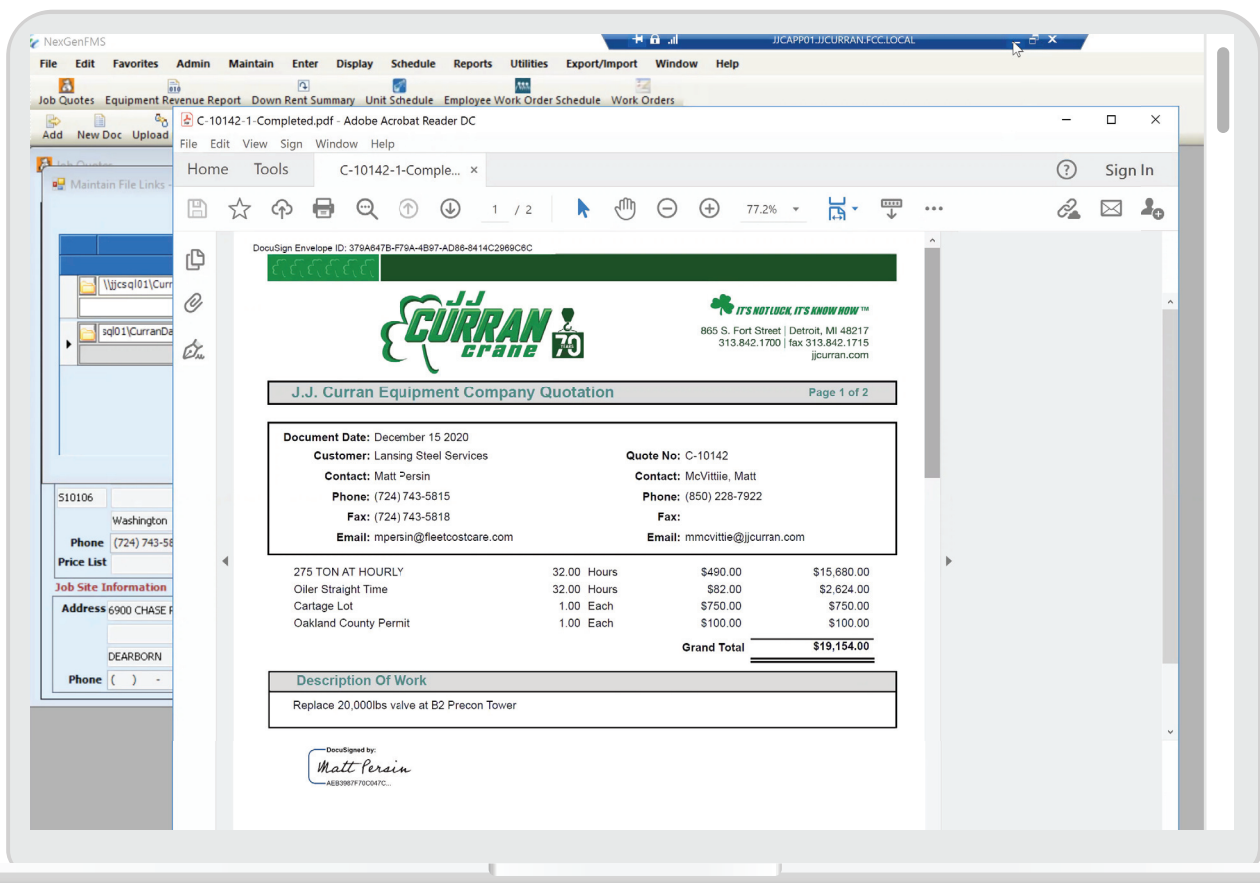
Deficiency Priority

MEDIUM

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Document Management

- T&C templates can be setup for various documents and defaulted based on company or yard, or manually selected
- PDF documents, such as quotes, rental agreements, delivery contracts, and more can be generated and emailed directly or through DocuSign to capture signatures
- Documents and files can be attached for easy look up and access



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! ELD & GPS Integration

- Import unit engine hours, mile, and location from GPS systems to build an audit trail of equipment usage
- Import hours of service from ELD systems to enable dispatchers to maintain compliance when scheduling employees



Employee Schedule

Report Type

Daily Graph

Date

01/05/2021

Bar Text

Units Assigned

Begins/Ends this Day

No

View

Yard

Detroit

Employee Type

Driver; Foreman

Show

All Employees

Last Updated

1/5/2021 5:45:21 PM

Date Flexible

Time Flexible

Not talked to

E-Ticket / (-) Secondary

Tuesday, January 5, 2021

Available: 32 Scheduled: 10 Total: 42

DH - Available Driving Hours

OD - Available On Duty Hours

CH - Available Cycle Hours

Employee	Employee Type	Job No	Customer	Status	DH	OD	CH	Job Site	Yard	12	1	2	3	4	5	6	7	8	9	10	11	12	1	2	3	4
ARMENTROUT, DAVID SCOTT	Oiler	C-29576	Lansing Steel	Tentative	10:05	05:59	62:53	METALFAB	Detroit																	
CURRAN, JOHN	Driver	C-29571	Lansing Steel	Confirmed	09:05	02:25	58:02	METALFAB	Detroit																	
FARR, PATRICK	Driver	C-29576	Lansing Steel	Tentative	10:24	04:00	57:48	METALFAB	Detroit																	
SNEARLY, KYLE	Operator	C-29576	Lansing Steel	Tentative	05:30	06:20	50:18	METALFAB	Detroit																	
CAMPBELL, NICHOLAS R	Rigger	C-29513	HALBRIDGE	Tentative	06:36	06:59	63:29	COMPUWARE	Detroit																	
DEBOARD, MARK ALLEN	Rigger	C-29513	HALBRIDGE	Tentative	08:45	06:15	62:37	COMPUWARE	Detroit																	
HARMEYER, TAYLOR	Rigger	C-29513	HALBRIDGE	Tentative	10:20	03:10	60:43	COMPUWARE	Detroit																	
LODGE, ANDREW	Foreman	C-29513	HALBRIDGE	Tentative	11:10	04:50	56:12	COMPUWARE	Detroit																	
MCCOMAS, CHAD	Driver	C-29513	HALBRIDGE	Tentative	11:00	07:05	59:29	COMPUWARE	Detroit																	
PERSIN, MATT	Driver	C-29513	HALBRIDGE	Tentative	09:46	05:30	61:37	COMPUWARE	Detroit																	
ANDERSON, JASON	Tower Crew		Available		06:12	04:44	58:00		Detroit																	
BELEVENDER, THOMAS	Millwright		Available		11:00	03:51	08:10		Detroit																	
BUSH, NORMAN	Tower Crew		Available		08:15	05:36	52:41		Detroit																	
CAMPBELL, COLLIN	Tower Crew		Available		07:28	06:41	58:27		Detroit																	
CRISP, NICHOLAS ISAAC	Oiler		Available		10:49	01:01	38:28		Detroit																	
DEPYPER, WILLIAM JAMES	Oiler		Available		10:30	06:37	37:56		Detroit																	

Maintain a digital record of critical documents

! Maintenance

- Manage coming due and past due preventative maintenance activities
- Track and prioritize the status of open work orders
- Flag and respond to reported deficiencies
- Attach pictures of damage or wear and tear with comments



← Work Orders

Save

Delete

Map

Copy WO

File Links

Main

Activities

Customer

Estimate

Parts

Deficiencies

Employees

PO (0)

1)

Action List

Hourmeter

Comments

Fixed Hourmeter, tested and working correctly.

☒ Completed

☐ Deficiency

☐ N/A

By

ksnearly

Date

1/5/21 6:13 PM

+

Maintain a digital record of critical documents

Reporting

- Historical data of preventative maintenance and repairs performed on every unit
- Historical data of reported deficiencies
- Unit down time history



12/7/2020
12:10 PM

J. J. Curran Crane Company
All Salespeople
Created Date
Detroit
From 11/30/2020 To 12/6/2020

Page 1 of 3

Quote No	Job No	Cust Code Customer Name	Job Site	Est Start	Est End	Salesperson	Status	Lost Code Lost Comments
C-13402		F00916 Fessler & Bowman Inc.	Henry Ford Macomb Patient Tower	4/5/2021	7/30/2021	Hamill, Scott	Budgetary	
C-13405	C-31487	T01122 THREE RIVERS CORPORATION	BASF	12/9/2020	12/10/2020	McVittie, Matt	Did Job	
C-13406	C-31488	F00916 Fessler & Bowman Inc.	ELGA Credit Union	12/14/2020	1/4/2023	McVittie, Matt	Did Job	
O-13409	O-31489	D01055 DTE ENERGY	DTE China Township	12/8/2020	12/8/2020	McVittie, Matt	Did Job	
O-13411	O-31490	S00101 SAV'S WELDING	BASF - Wyandotte	12/7/2020	12/8/2020	McComas, Chad	Did Job	
C-13416	C-31492	C05226 Champion Commercial Structures	Storage Lot	12/7/2020	12/7/2020	Wade, Mark	Did Job	
C-13419	C-31493	J00807 JOHNSON CONTROL INC.	7410 Orchard Lake Rd	12/7/2020	12/7/2020	McComas, Chad	Did Job	
C-13421	C-31494	C00075 CONRAIL SHARED ASSETS	Chrysler Shap	12/7/2020	12/7/2020	McComas, Chad	Did Job	
C-13423	C-31495	L10087 Limbach Company LLC	Oakland Co 52-2 District Court	12/9/2020	12/9/2020	McComas, Chad	Did Job	
C-13399		W00934 RAM CONSTRUCTION SERVICES	Michigan Central Train Depot	12/15/2020	12/15/2020	Hamill, Scott	Duplicate	
C-13400		F00916 Fessler & Bowman Inc.	ELGA Credit Union	12/14/2020	2/14/2023	McVittie, Matt	Duplicate	Sold on Duplicate or Similar Quote Provided Doing job, but on a weekly

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! Warranties

- Take proactive measures to ensure all equipment is properly maintained to minimize unit down time
- Receive pop-up notifications for service activities potentially covered by warranty



← Work Orders

Save Delete Map Copy WO File Links

Potential Warranty

MainActivitiesCustomerEstimatePartsDeficienciesEmployeesPO (0)

Work Order

5035

Company

J.J. Curran Equipment Company

Unit Owner

Company

Unit Code

ALT-300136

Make

BRODERSON

Model

IC-200-3D

Serial Number/VIN

118136

Date Issued

12/22/20

Status

Open

Description Of Work

Repair Comments

Replace Engine

Yard

Detroit

Dept

Service

Job

Priority

High

Reason

PCM-PM Led To CM

Terms & Conditions

Unit Hrs/Up

As Of

-/-/-